



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
Supplement v-4.3-20190326**

Professional Services Schedule (PSS)

Industrial Group:00CORP Class R499, R707

Awarded Special Item Numbers (SINs):

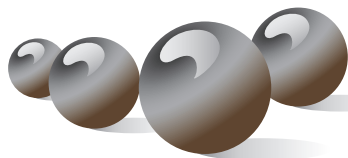
874-1/874-1RC
874-4/874-4RC

874-6/874-6RC
874-7/874-7RC
00CORP-500/00CORP-500RC

Integrated Consulting Services
Training Services: Instructor Led Training, Web Based Training and Education Courses,
Course Development and Test Administration, Learning Management, Internship
Acquisition Management Support
Integrated Business Program Support Services
Order Level Materials (OLM)

Business Size:

Small Business, Service Disabled Veteran Owned Small Business (SDVOSB)



**Federal
Acquisition
Strategies, LLC**



Contractor:

Business Address:
Business Phone:
Business Website:

Federal Acquisition Strategies, LLC

6501 Clifton Road, Clifton, VA 20124-1406
(703) 574-1397

www.federalacquisitionstrategies.com

Contract Number: GS-10F-194AA

Contract Period: June 28, 2013 – June 27, 2023
(Option Period 1, effective June 28, 2018)

Contract Administrator:

Mark Buchholz, Email: BD@FedAcqStrategies.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address for GSA *Advantage!*® is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Customer Information

- 1a. Awarded Special Item Number(s):
 874-1/874-1RC Integrated Consulting Services
 874-4/874-4RC Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internship
 874-6/874-6RC Acquisition Management Support
 874-7/874-7RC Integrated Business Program Support Services
 00CORP-500/00CORP-500RC Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). (see note at the end of this Price List).
- 1b. Lowest priced model number and lowest unit price for that model for each SIN: Not Applicable
- 1c. For hourly rates, a description of all corresponding commercial job titles with experience, functional responsibility and education for those types of employees or subcontractors who will perform services is provided: See Page 5.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: Specified on the Task Order
5. Point of Production: Specified on the Task Order
6. Basic Discount: Government net prices (discounts already deducted). See Page 7.
7. Quantity Discount: None Offered
8. Prompt payment terms: 0%, NET 30 Days
- 9a. Government Purchase Cards (GPC): Yes. GPC are accepted at or below the micro-purchase threshold.
- 9b. GPC: Yes. They are accepted above the micro-purchase threshold.
10. Foreign items: None
- 11a. Time of Delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight/2-Day Delivery: Contact Contractor
- 11d. Urgent Requirements: Contact Contractor
12. FOB point: Destination
13. Ordering Address: Federal Acquisition Strategies, LLC
 6501 Clifton Road, Clifton, VA 20124
 Main Phone: 703-574-1397, email: BD@FedAcqStrategies.com
14. Payment Address: Same as Ordering Address
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of GPC Acceptance: Contact Contractor
18. Terms and Conditions of rental, maintenance, and repair: Not Applicable
19. Terms and Conditions of installation: Not Applicable
20. Terms and Conditions of repair parts: Not Applicable
- 20a. Terms and Conditions for any other services: Not Applicable
21. List of service and distribution points: Not Applicable
22. List of participating dealers: Not Applicable
23. Preventive maintenance: Not Applicable
- 24a. Environmental attributes: Not Applicable
- 24b. Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services can be found at:
www.Section508.gov
25. Data Universal Number System (DUNS) number: 832485077
26. Registration in System for Award Management (SAM): Yes. Registered in SAM Database.



Federal Acquisition Strategies, LLC (FAS) was founded in 2009. We deliver strategic expertise for Department of Defense, intelligence community and civilian agency acquisition and program/project management needs. We are a proven prime contractor with a history of developing innovative, on-time and cost-saving approaches to new and legacy requirements. Our employees have an average of more than 20 years in federal contracting and program management. Federal Acquisition Strategies seeks to be the defense and civilian agency's trusted advisor for high quality and high speed support.

Acquisition Support

Federal Acquisition Strategies solves complex Acquisition and Contracting Management problems for our federal clients following a performance based acquisition (PBA) approach. We operate on the core value that superior results will be achieved when the government and contractors work together toward shared objectives. Our team accomplishes this by furnishing a highly qualified staff to develop performance and technical specifications, statements of work (SOW), statements of objectives (SOO), performance work statements (PWS), and complete acquisition packages.

Project/Program Management

Federal Acquisition Strategies helps federal clients navigate the complex and high risk areas of information technology projects and programs. Our team of experts are certified by the Project Management Institute (PMI) as Project Management Professionals (PMP), by DOD to meet the Defense Acquisition Workforce Improvement Act (DAWIA) Program Management levels I to III, and as Federal Acquisition Institute (FAI) Federal Acquisition Certification for Program/Project Managers (FAC P/PM), and most have held career-level positions in DOD and civilian agencies as senior leaders.

We are able to leverage both experience and training/certifications to uniquely help the federal government apply government policies, manage agency initiatives, address vital performance issues to achieve mission goals and objectives. Our experienced project/program managers support all aspects of project delivery including leading and directing cross-functional teams. We assist our clients at every step of the process, throughout a program/project's life-cycle to solve the most challenging management and technical issues.

Agency Relocation Project Management

Federal Acquisition Strategies has the experience to successfully manage your office relocation and space planning projects. We understand the elements that make up a successful relocation project to include careful planning, coordination, communication, budget, and change management activities. Our team's experience will ensure a smooth transition for your organization's people, assets, and facilities as well as the information technology architecture. FAS's diverse teams of project managers, acquisition experts, and technical subject matter experts have the proven experience to support you relocation efforts and ensure project success.

Performance Improvement

Federal Acquisition Strategies has a proven history of delivering Business Performance Optimization and Research Analysis to our clients. Our approach is based on industry proven process models and methodologies recommended by Project Management Institute, Defense Acquisition University, Federal Acquisition Institute, and Lean Six Sigma practices. Our support will include a review of your people, processes, and/or assets to ensure your organization is performing at the desired level.

Federal Acquisition Strategies is experienced in:

- Organizational and program assessment to determine the right acquisition strategy to ensure programs and projects acquire the right resources, at the right time while planning for performance based management.
- Implementing cost, schedule and performance management approaches to program management using integrated master schedules, risk management, resource management and stakeholder communication.
- Project management in times of crisis through contingency contracting, hands-on leadership, and aggressive pursuit of delivery solutions on time, on budget and according to the customer's requirements.
- Taming crisis driven and resource poor organizations and programs by leveraging highly skilled employees and continuous client coordination to rapidly establish cost, schedule and performance requirements and ensure that follow-through brings a high quality and high speed solution to our federal acquisition management customers and their end users.

Labor Category Descriptions

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
874-4, 874-6	Principal/ Instructor	15+ years*	<p>Provides senior management level expertise in acquisition, contracting and program management. Demonstrates expertise as a senior manager at sub-department/division/major organizational unit/or equivalent roles planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Proven senior level leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Significant experience providing training/teaching of acquisition management, federal procurement and program/project management.</p>	Master degree in management or related discipline
874-4, 874-6	Senior Acquisition Consultant/ Instructor	12+ years*	<p>Provides senior level expertise in acquisition, contracting and program management. Demonstrates expertise in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Experienced in providing training/teaching of acquisition management, federal procurement and program/project management.</p>	Bachelor's degree in management or a related discipline
874-4, 874-6	Acquisition Consultant/ Instructor	8+ years*	<p>Provides expertise in acquisition, contracting and program management. Demonstrates expertise planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Ability to provide leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Ability and experience providing training/teaching of acquisition management and procurement.</p>	Bachelor's degree in management or a related discipline
874-4, 874-6	Acquisition Specialist/ Instructor	4+ years*	<p>Provides support in acquisition management and contracting. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates knowledge and/or experience in performance based acquisition management theories, implementation and oversight.</p> <p>Ability to provide training/teaching of acquisition management, federal procurement and project management.</p>	Bachelor's degree in management or a related discipline
874-1, 874-7	Executive Program Manager	15+ years*	<p>Significant experience as an executive level manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of complex projects.</p>	Master degree in management or related discipline
874-1, 874-7	Senior Program Manager	12+ years*	<p>Significant experience as a senior manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead large multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of highly complex projects.</p>	Bachelor's degree in management or a related discipline
874-1, 874-7	Program Manager	8+ years*	<p>Responsible for complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead small to medium sized multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess leadership experience of complex projects.</p>	Bachelor's degree in management or a related discipline
874-1, 874-7	Project Manager	4+ years*	<p>Under the direction of a Program Manager, provides support in project management and program management. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in portfolio/program/project management. Demonstrates knowledge and/or experience in project scheduling, cost estimating, pricing, duration estimating, risk management, quality reviews of project deliverables and automated tools to perform these tasks, i.e. Microsoft Project and Microsoft SharePoint.</p>	Bachelor's degree in management or a related discipline

Substitution Methodology: One year of directly relevant work experience may substitute for one year of post-secondary education. One year of post-secondary education may substitute for one and a half years of directly relevant work experience. Federal Acquisition Strategies defines directly relevant work experience as performing the duties described in the labor category for a minimum of 1,250 work hours within a 12 month period.

Option 1 Prices

SIN	Labor Category	2018 to 2019	2019 to 2020	2020 to 2021	2021 to 2022	2022 to 2023
874-4 874-6	Principal/Instructor	\$207.85	\$214.08	\$220.50	\$227.12	\$233.93
874-4 874-6	Senior Acquisition Consultant / Instructor	\$195.51	\$201.38	\$207.42	\$213.64	\$220.05
874-4 874-6	Acquisition Consultant / Instructor	\$183.29	\$188.79	\$194.46	\$200.29	\$206.30
874-4 874-6	Acquisition Specialist/Instructor	\$138.83	\$143.00	\$147.29	\$151.71	\$156.26
874-1 874-7	Executive Program Manager	\$199.60	\$205.59	\$211.76	\$218.11	\$224.65
874-1 874-7	Senior Program Manager	\$187.75	\$193.39	\$199.19	\$205.16	\$211.32
874-1 874-7	Program Manager	\$176.02	\$181.30	\$186.74	\$192.34	\$198.11
874-1 874-7	Project Manager	\$133.33	\$137.33	\$141.45	\$145.69	\$150.06

** pricing is June 28 to June 27 of each calendar year

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 00CORP: Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

About Order-Level Materials (OLM)

FAR 552.238-82 SPECIAL ORDERING PROCEDURES FOR THE ACQUISITION OF ORDER-LEVEL MATERIALS (JAN 2018) Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs (separate from those under ODC SINs), and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items."

Items awarded under ancillary supplies/services or other direct cost (ODC) SINs are not OLMs. These items are defined, priced, and awarded at the FSS contract level, whereas OLMs are unknown before an order is placed. Ancillary supplies/services and ODC SINs are for use under all order type CLINs (Fixed-Price (FP), T&M, and LH), whereas the Order-Level Materials SIN is only authorized for use under T&M and LH order CLINs.

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN. Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs. OLMs are defined and priced at the ordering activity level in accordance with GSAR clause 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials. Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF). The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order. The Maximum Order Threshold for the OLM SINs is \$100,000.

c.) See clauses 552.212-4 Contract Terms and Conditions - Commercial Items (JAN 2017) (Deviation - FEB 2018) (Alternate I - JAN 2017) (Deviation - FEB 2007) and 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) for additional information on inclusion of OLMs in task and delivery orders placed against an FSS contract or BPA.

d.) OLMs are only authorized for inclusion at the order level under a T&M or LH CLIN and are subject to an NTE ceiling price.

e.) The Order-Level Materials SIN contains no items or pricing, since by definition OLMs are unknown at the time of FSS contract award. The ordering activity contracting officer is responsible for defining OLMs and determining proposed OLM pricing fair and reasonable for a particular order.

f.) OLMs are purchased under the authority of the FSS Program and are not "open market items."

g.) Items awarded under ancillary supplies/services and other direct cost (ODC) SINs are not Order-Level Materials. These SINs are reserved for items that can be defined and priced up-front at the FSS contract level.

h.) The Order-Level Materials SIN cannot be the only SIN awarded on a contract. The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN.

i.) The Order-Level Materials SIN is exempt from Commercial Sales Practices disclosure requirements.

j.) The Order-Level Materials SIN is exempt from the following clauses: •552.216-70 Economic Price Adjustment - FSS Multiple Award Schedule Contracts •I-FSS-969 Economic Price Adjustment - FSS Multiple Award Schedule •552.238-71 Submission and Distribution of Authorized FSS Schedule Pricelists, 552.238-75 Price Reductions

k.) Terms and conditions that otherwise apply to the FSS contract also apply to the Order-Level Materials SIN. Examples include but are not limited to: •Trade Agreements Act (TAA) •Sales reporting and IFF remittance •Environmental Attributes clauses •AbilityOne Program Essentially the Same (ETS) compliance

l.) The Order-Level Materials SIN is subject to any transactional data reporting (TDR) requirements in effect under the FSS contract.

m.) Prices for items provided under the Order-Level Materials SIN must be inclusive of the IFF. The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

FAR 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) applies to this contract.