



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE**

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: GSAAvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services

FSC Class: R408, R707

Contract Number: GS-10F-194AA

Contract Period: June 28, 2013 – June 27, 2023



Contractor:	Federal Acquisition Strategies, LLC
Business Address:	2823 Fort Scott Drive, Arlington, VA 22202-2306
Business Phone:	(703) 574-1397
Business Website:	www.federalacquisitionstrategies.com
Contract Administrator and Authorized Negotiator:	Mark Buchholz
Business Email:	BD@FedAcqStrategies.com
Business Size:	Small Business, Service Disabled Veteran Owned Small Business (SDVOSB)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price-list current as of Modification #PS-0019 effective Date of Award Feb 11, 2022.

*This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications

Prices Shown Herein are Net (discount deducted)

Customer Information

1a. Awarded Special Item Number(s): (Labor category descriptions begin on Page 4, Pricing is on Page 7)

SIN/RECOVERY	SIN Title
54151S/54151SSLOC	Information Technology Professional Services
541611/541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430/611430RC	Professional and Management Development Training
OLM/OLMRC	Order Level Materials (OLM)

1b. Lowest priced model number and lowest unit price for that model for each SIN: Not Applicable

1c. For hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: Labor category descriptions begin on Page 4, Pricing is on Page 7.

2. Maximum Order:	\$1,000,000.00
3. Minimum Order:	\$100.00
4. Geographic Coverage:	Domestic
5. Point of Production:	Specified on the Task Order
6. Basic Discount:	Government net prices (discounts already deducted).
7. Quantity Discount:	None
8. Prompt payment terms:	0%, NET 30 Days (Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions)
9. Foreign items:	Not Applicable
10a. Time of Delivery:	Contact Contractor
10b. Expedited Delivery:	Contact Contractor (Items available for expedited delivery are noted in this price list)
10c. Overnight/2-Day Delivery:	Contact Contractor
10d. Urgent Requirements:	Contact Contractor
11. FOB point:	Destination
12a. Ordering Address:	Federal Acquisition Strategies, LLC 2823 Fort Scott Drive, Arlington, VA 22202-2306 Main Phone: 703-574-1397, email: BD@FedAcqStrategies.com
12b. Ordering Procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment Address:	Same as Ordering Address
14. Warranty Provision:	Standard Commercial Warranty
15. Export Packing Charges:	Not Applicable
16. Terms and Conditions (T&C) of rental, maintenance, and repair:	Not Applicable
17. T&C of installation:	Not Applicable
18a. T&C of repair parts:	Not Applicable
18b. T&C for any other services:	Not Applicable
19. List of service and distribution points:	Not Applicable
20. List of participating dealers:	Not Applicable
21. Preventive maintenance:	Not Applicable
22a. Environmental attributes:	Not Applicable
22b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and can be found at:	Not Applicable
23. Unique Entity Identifier (UEI) number:	832485077
24. Notification regarding registration in System for Award Management (SAM) database.):	Yes. Registered and active in SAM.



Federal Acquisition Strategies, LLC (FAS) was founded in 2009. We deliver strategic expertise for Department of Defense, intelligence community and civilian agency acquisition and program/project management needs. We are a proven prime contractor with a history of developing innovative, on-time and cost-saving approaches to new and legacy requirements. Our employees have an average of more than 20 years in federal contracting and program management. Federal Acquisition Strategies seeks to be the defense and

civilian agency's trusted advisor for high quality and high speed support.

Acquisition Support. Federal Acquisition Strategies solves complex Acquisition and Contracting Management problems for our federal clients following a performance based acquisition (PBA) approach. We operate on the core value that superior results will be achieved when the government and contractors work together toward shared objectives. Our team accomplishes this by furnishing a highly qualified staff to develop performance and technical specifications, statements of work (SOW), statements of objectives (SOO), performance work statements (PWS), and complete acquisition packages.

Project/Program Management Federal Acquisition Strategies helps federal clients navigate the complex and high risk areas of information technology projects and programs. Our team of experts are certified by the Project Management Institute (PMI) as Project Management Professionals (PMP), by DOD to meet the Defense Acquisition Workforce Improvement Act (DAWIA) Program Management levels I to III, and as Federal Acquisition Institute (FAI) Federal Acquisition Certification for Program/Project Managers (FAC P/PM), and most have held career-level positions in DOD and civilian agencies as senior leaders.

We are able to leverage both experience and training/certifications to uniquely help the federal government apply government policies, manage agency initiatives, address vital performance issues to achieve mission goals and objectives. Our experienced project/program managers support all aspects of project delivery including leading and directing cross-functional teams. We assist our clients at every step of the process, throughout a program/project's life-cycle to solve the most challenging management and technical issues.

Agency Relocation Project Management Federal Acquisition Strategies has the experience to successfully manage your office relocation and space planning projects. We understand the elements that make up a successful relocation project to include careful planning, coordination, communication, budget, and change management activities. Our team's experience will ensure a smooth transition for your organization's people, assets, and facilities as well as the information technology architecture. FAS's diverse teams of project managers, acquisition experts, and technical subject matter experts have the proven experience to support you relocation efforts and ensure project success.

Performance Improvement Federal Acquisition Strategies has a proven history of delivering Business Performance Optimization and Research Analysis to our clients. Our approach is based on industry proven process models and methodologies recommended by Project Management Institute, Defense Acquisition University, Federal Acquisition Institute, and Lean Six Sigma practices. Our support will include a review of your people, processes, and/or assets to ensure your organization is performing at the desired level.

Information Technology Federal Acquisition Strategies, LLC has a proven expertise in leveraging cloud-based technologies such as Amazon Web Services (AWS) to perform forensic data analysis, develop data architectures, system architectures and virtualization of government tools and applications. Our highly experienced personnel are experts in supporting criminal investigations, civil forfeiture and litigation support systems administration using such tools as PostgreSQL, MS-SQL, Oracle and a wide variety of scripting applications. Our support also includes systems development, administration and management of SharePoint collaboration environments for large US Federal agencies spanning multiple domains and organizational units.

Federal Acquisition Strategies is experienced in:

- Organizational and program assessment to determine the right acquisition strategy to ensure programs and projects acquire the right resources, at the right time while planning for performance based management.
- Implementing cost, schedule and performance management approaches to program management using intergrated master schedules, risk management, resource management and stakeholder communication.
- Project management in times of crisis through contingency contracting, hands-on leadership, and aggressive pursuit of delivery solutions on time, on budget and according to the customer's requirements.
- Taming crisis driven and resource poor organizations and programs by leveraging highly skilled employees and continuous client coordination to rapidly establish cost, schedule and performance requirements and ensure that follow-through brings a high quality and high speed solution to our federal acquisition management customers and their end users.

Labor Category Descriptions

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
541611, 611430	Principal/ Instructor	15+ years*	Provides senior management level expertise in acquisition, contracting and program management. Demonstrates expertise as a senior manager at sub-department/division/major organizational unit/or equivalent roles planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Proven senior level leadership and expertise in performance based acquisition management theories, implementation and oversight. Significant experience providing training/teaching of acquisition management, federal procurement and program/project management.	Master degree in management or related discipline
541611, 611430	Senior Acquisition Consultant/ Instructor	12+ years*	Provides senior level expertise in acquisition, contracting and program management. Demonstrates expertise in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates leadership and expertise in performance based acquisition management theories, implementation and oversight. Experienced in providing training/teaching of acquisition management, federal procurement and program/project management.	Bachelor's degree in management or a related discipline
541611, 611430	Acquisition Consultant/ Instructor	8+ years*	Provides expertise in acquisition, contracting and program management. Demonstrates expertise planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Ability to provide leadership and expertise in performance based acquisition management theories, implementation and oversight. Ability and experience providing training/teaching of acquisition management and procurement.	Bachelor's degree in management or a related discipline
541611, 611430	Acquisition Specialist/ Instructor	4+ years*	Provides support in acquisition management and contracting. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates knowledge and/or experience in performance based acquisition management theories, implementation and oversight. Ability to provide training/teaching of acquisition management, federal procurement and project management.	Bachelor's degree in management or a related discipline
541611, 611430	Executive Program Manager	15+ years*	Significant experience as an executive level manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of complex projects.	Master degree in management or related discipline
541611, 611430	Senior Program Manager	12+ years*	Significant experience as a senior manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead large multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of highly complex projects.	Bachelor's degree in management or a related discipline
541611, 611430	Program Manager	8+ years*	Responsible for complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead small to medium sized multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess leadership experience of complex projects.	Bachelor's degree in management or a related discipline

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
541611, 611430	Project Manager	4+ years*	Under the direction of a Program Manager, provides support in project management and program management. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in portfolio/program/project management. Demonstrates knowledge and/or experience in project scheduling, cost estimating, pricing, duration estimating, risk management, quality reviews of project deliverables and automated tools to perform these tasks, i.e. Microsoft Project and Microsoft SharePoint.	Bachelor's degree in management or a related discipline
54151S	Expert IT Systems Engineer/Admin/Developer	10+ years*	Provides expert level IT engineering consulting, systems admin, and programming developer analysis. Member of an IT engineering team performing complex projects and responsible for enhancing and automating queries from data sources such as relational databases and flat files. Provides recommendations on IT systems engineering and briefing senior leadership on IT systems engineering issues and recommendations. Experience with technical support of IT program portfolios, or IT programs. Provides coordination and communication between end users and the client agency IT department concerning IT support systems. As a senior manager of information technology project team to develop and provide in writing complex database queries, configuring data tables and schemas, scripting languages, and must be able to develop and explain complex algorithms. Performs IT systems engineering, gathering and analyzing agency and mission related technology requirements to develop new technical solutions. Demonstrated experience utilizing a variety of database, spreadsheet and word processing applications such as MS Word, MS Excel, and MS Access as well as using data from various sources and providing programming/analysis in SQL or similar programming languages. (i.e., CSV files, Excel spreadsheets, native SQL tables, etc.).	Bachelor's degree
54151S	Senior IT Systems Engineer/Admin/Developer	8+ years*	Provides senior level IT engineering consulting, systems admin, and programming developer analysis. Member of an IT engineering team performing complex projects and responsible for enhancing and automating queries from data sources such as relational databases and flat files. Provides recommendations on IT systems engineering and briefing senior leadership on IT systems engineering issues and recommendations. Experience with technical support of IT program portfolios, or IT programs. Provides coordination and communication between end users and the client agency IT department concerning IT support systems. As a manager or assistant manager of information technology project team leads to develop and provide in writing complex database queries, configuring data tables and schemas, scripting languages, and must be able to develop and explain complex algorithms. Performs IT systems engineering, gathering and analyzing agency and mission related technology requirements to develop new technical solutions. Demonstrated experience utilizing a variety of database, spreadsheet and word processing applications such as MS Word, MS Excel, and MS Access as well as using data from various sources and providing programming/analysis in SQL or similar programming languages. (i.e., CSV files, Excel spreadsheets, native SQL tables, etc.).	Bachelor's degree
54151S	IT Systems Engineer/Admin/Developer	6+ years*	Provides IT engineering consulting, systems admin, and programming developer analysis. Member of an IT engineering team performing complex projects and responsible for enhancing and automating queries from data sources such as relational databases and flat files. Provides recommendations on IT systems engineering and briefing senior leadership on IT systems engineering issues and recommendations. Experience with technical support of IT program portfolios, or IT programs. Provides coordination and communication between end users and the client agency IT department concerning IT support systems. Receives direction from a manager or assistant manager of information technology project team to develop and provide in writing complex database queries, configuring data tables and schemas, scripting languages, and must be able to develop and explain complex algorithms. Performs IT systems engineering, gathering and analyzing agency and mission related technology requirements to develop new technical solutions. Demonstrated experience utilizing a variety of database, spreadsheet and word processing applications such as MS Word, MS Excel, and MS Access as well as using data from various sources and providing programming/analysis in SQL or similar programming languages. (i.e., CSV files, Excel spreadsheets, native SQL tables, etc.).	Bachelor's degree

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
54151S	IT Admin	4+ years*	Experience as IT admin and technical support of IT programs. Provides coordination and communication between end users and the client agency IT department concerning IT support systems. Performs and assists Systems Admin with data analysis and data loading of IT files. Assists with process quality control to ensure all IT documents received are viewable, and complete. Possesses knowledge in principles, concepts, and techniques to deploy innovative IT solutions to IT issues and problems. Ability to perform systems administration duties such as data load verification and working with the agency's IT team to resolve technical issues, administration and maintenance. Demonstrated experience utilizing a variety of database, spreadsheet and word processing applications such as MS Word, MS Excel, and MS Access.	Bachelor's degree
54151S	IT Technician	2+ years*	Provides IT help desk support with Senior and mid-level engineer oversight. Responsibilities including but are not limited to 1) supporting technical analyses and engineering studies; 2) requirements gathering to support recommendations on engineering and IT policy issues; 3) Helpdesk work on IT system issues and IT projects; 4) Assist in development of IT training and outreach on engineering issues and IT concepts; 5) assist with drafting, reviewing and editing technical portions of IT documents.	Bachelor's degree

Substitution Methodology: One year of directly relevant work experience may substitute for one year of post-secondary education. One year of post-secondary education may substitute for one and a half years of directly relevant work experience. Federal Acquisition Strategies defines directly relevant work experience as performing the duties described in the labor category for a minimum of 1,250 work hours within a 12 month period.

Option 1 Prices

SIN	Labor Category	2018 to 2019	2019 to 2020	2020 to 2021	2021 to 2022	2022 to 2023
541611, 611430	Principal/Instructor	\$207.85	\$214.08	\$220.50	\$227.12	\$233.93
541611, 611430	Senior Acquisition Consultant / Instructor	\$195.51	\$201.38	\$207.42	\$213.64	\$220.05
541611, 611430	Acquisition Consultant / Instructor	\$183.29	\$188.79	\$194.46	\$200.29	\$206.30
541611, 611430	Acquisition Specialist/Instructor	\$138.83	\$143.00	\$147.29	\$151.71	\$156.26
541611, 611430	Executive Program Manager	\$199.60	\$205.59	\$211.76	\$218.11	\$224.65
541611, 611430	Senior Program Manager	\$187.75	\$193.39	\$199.19	\$205.16	\$211.32
541611, 611430	Program Manager	\$176.02	\$181.30	\$186.74	\$192.34	\$198.11
541611, 611430	Project Manager	\$133.33	\$137.33	\$141.45	\$145.69	\$150.06
54151S	Expert IT Systems Engineer/Admin/Developer	N/A	N/A	N/A	\$179.48	\$184.86
54151S	Senior IT Systems Engineer/Admin/Developer	N/A	N/A	N/A	\$177.61	\$182.94
54151S	IT Systems Engineer/Admin/Developer	N/A	N/A	N/A	\$139.82	\$144.01
54151S	IT Admin	N/A	N/A	N/A	\$110.83	\$114.16
54151S	IT Technician	N/A	N/A	N/A	\$81.61	\$84.06

** pricing is June 28 to June 27 of each calendar year

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

About Order-Level Materials (OLM)

FAR 552.238-82 SPECIAL ORDERING PROCEDURES FOR THE ACQUISITION OF ORDER-LEVEL MATERIALS (JAN 2018) Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs (separate from those under ODC SINs), and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items."

Items awarded under ancillary supplies/services or other direct cost (ODC) SINs are not OLMs. These items are defined, priced, and awarded at the FSS contract level, whereas OLMs are unknown before an order is placed. Ancillary supplies/services and ODC SINs are for use under all order type CLINs (Fixed-Price (FP), T&M, and LH), whereas the Order-Level Materials SIN is only authorized for use under T&M and LH order CLINs.

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN. Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs. OLMs are defined and priced at the ordering activity level in accordance with GSAR clause 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials. Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF). The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order. The Maximum Order Threshold for the OLM SINs is \$100,000. c.) See clauses 552.212-4 Contract Terms and Conditions - Commercial Items (JAN 2017) (Deviation - FEB 2018) (Alternate I - JAN 2017) (Deviation - FEB 2007) and 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) for additional information on inclusion of OLMs in task and delivery orders placed against an FSS contract or BPA.

d.) OLMs are only authorized for inclusion at the order level under a T&M or LH CLIN and are subject to an NTE ceiling price.

e.) The Order-Level Materials SIN contains no items or pricing, since by definition OLMs are unknown at the time of FSS contract award. The ordering activity contracting officer is responsible for defining OLMs and determining proposed OLM pricing fair and reasonable for a particular order.

f.) OLMs are purchased under the authority of the FSS Program and are not "open market items."

g.) Items awarded under ancillary supplies/services and other direct cost (ODC) SINs are not Order-Level Materials. These SINs are reserved for items that can be defined and priced up-front at the FSS contract level.

h.) The Order-Level Materials SIN cannot be the only SIN awarded on a contract. The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN.

i.) The Order-Level Materials SIN is exempt from Commercial Sales Practices disclosure requirements.

j.) The Order-Level Materials SIN is exempt from the following clauses: • 552.216-70 Economic Price Adjustment - FSS Multiple Award Schedule Contracts • I-FSS-969 Economic Price Adjustment - FSS Multiple Award Schedule • 552.238-71 Submission and Distribution of Authorized FSS Schedule Pricelists, 552.238-75 Price Reductions

k.) Terms and conditions that otherwise apply to the FSS contract also apply to the Order-Level Materials SIN. Examples include but are not limited to: • Trade Agreements Act (TAA) • Sales reporting and IFF remittance • Environmental Attributes clauses • AbilityOne Program Essentially the Same (ETS) compliance

l.) The Order-Level Materials SIN is subject to any transactional data reporting (TDR) requirements in effect under the FSS contract.

m.) Prices for items provided under the Order-Level Materials SIN must be inclusive of the IFF. The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

FAR 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) applies to this contract.