

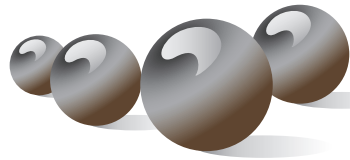


**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Multiple Award Schedule  
FSC Groups: Furniture and Furnishings, Office Management  
FSC Code: N071**

Awarded Special Item Numbers (SIN)  
541614CF - Comprehensive Furniture Management Services  
541614OR - Office Relocation and Reconfiguration  
OLM - Order-Level Materials (OLM)

Business Size: Small Business, Service-Disabled Veteran-Owned Small Business (SDVOSB)



**Federal  
Acquisition  
Strategies, LLC**

**Contractor:**

Business Address:

Business Phone:

Business Website:

**Federal Acquisition Strategies, LLC**

2823 Fort Scott Drive, Arlington, VA 20124-1406

(703) 574-1397

[www.federalacquisitionstrategies.com](http://www.federalacquisitionstrategies.com)

**Contract Number: 47QSMA19D08NY**

Contract Period: January 18, 2019 – January 17, 2024

Price-list current through Mod A812, effective June 16, 2020

Contract Administrator: Mark Buchholz, Email: [BD@FederalAcquisitionStrategies.com](mailto:BD@FederalAcquisitionStrategies.com)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAAdvantage!®, a menu-driven database system. The INTERNET address for GSAAAdvantage!® is: <http://www.GSAAAdvantage.gov>. For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)

### Customer Information

---

- 1a. Awarded Special Item Numbers (SINs)
- |             |   |
|-------------|---|
| 541614CF/RC | Comprehensive Furniture Management Services |
| 541614OR/RC | Office Relocation and Reconfiguration       |
| OLM/RC      | Order-Level Materials (OLM)                 |
- 1b. Lowest Priced Model Number and Price Per SIN: See Awarded Price List
- 1c. Hourly Rates: See Awarded Price List
2. Maximum Order: SIN 541614CF - \$250,000  
SIN 541614OR - \$500,000
3. Minimum Order: \$100.00
4. Geographic Coverage: FOB Destination, Domestic only delivery, with the exact time to be specified on individual Delivery/Task Orders.
5. Point of Production: Same as company address
6. Basic Discount: Government net prices (discounts already deducted). See Page 3.
7. Quantity Discount: None Offered
8. Prompt payment terms: 0%, NET 30 Days
- 9a. Government purchase cards are accepted at or *below* the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted *above* the micro-purchase threshold.
10. Foreign items: None
- 11a. Time of Delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight/2-Day Delivery: Contact Contractor
- 11d. Urgent Requirements: Contact Contractor
12. FOB point: Destination
- 13a. Ordering Address: Federal Acquisition Strategies, LLC  
2823 Fort Scott Drive, Arlington, VA 22202-2306  
Main Phone: 703-574-1397, email: BD@FedAcqStrategies.com
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. Payment Address: Same as Ordering Address
15. Warranty Provision: See Awarded pricelist
16. Export Packing Charges: None
17. Terms and Conditions of Government Purchase Card Acceptance:  
None. Credit cards accepted above and below the micro-purchase threshold.
- Terms and Conditions of rental, maintenance, and repair: Not Applicable
19. Terms and Conditions of installation: Not Applicable
20. Terms and Conditions of repair parts: Not Applicable
- 20a. Terms and Conditions for any other services: Not Applicable
21. List of service and distribution points: Not Applicable
22. List of participating dealers: Not Applicable
23. Preventive maintenance: Not Applicable
- 24a. Environmental attributes, e.g. recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number: 832485077
26. Notification Regarding Registration in System for Award Management (SAM):  
Yes. Registered in SAM Database. CAGE Code: 5SMZ2



Federal  
Acquisition  
Strategies, LLC

Federal Acquisition Strategies, LLC (FAS) was founded in 2009. We deliver strategic expertise for Department of Defense, intelligence community and civilian agency relocation management, and related acquisition/program/project management needs. We are a proven prime contractor with a history of developing innovative, on-time and

cost-saving approaches to new and legacy requirements. Our employees have an average of more than 20 years in federal contracting and program management. Federal Acquisition Strategies seeks to be the defense and civilian agency's trusted advisor for high quality and high-speed support.

### **Agency Relocation Project Management**

Federal Acquisition Strategies has the experience to successfully manage your office relocation and space planning projects. We understand the elements that make up a successful relocation project to include careful planning, coordination, communication, budget, and change management activities. Our team's experience will ensure a smooth transition for your organization's people, assets, and facilities as well as the information technology architecture. FAS's diverse teams of project managers, acquisition experts, and technical subject matter experts have the proven experience to support you relocation efforts and ensure project success.

### **Relocation Acquisition Support**

Federal Acquisition Strategies solves complex Relocation Acquisition Management problems for our federal clients following a performance-based acquisition (PBA) approach. We operate on the core value that superior results will be achieved when the government and contractors work together toward shared objectives. Our team accomplishes this by furnishing a highly qualified staff to develop relocation management performance and technical specifications, statements of work (SOW), statements of objectives (SOO), performance work statements (PWS), and complete acquisition packages.

### **Relocation Project/Program Management**

Federal Acquisition Strategies helps federal clients navigate the complex and high-risk areas of agency relocation projects and programs. Our team of experts are certified by the Project Management Institute (PMI) as Project Management Professionals (PMP), by DOD to meet the Defense Acquisition Workforce Improvement Act (DAWIA) Program Management levels I to III and by the Federal Acquisition Institute (FAI) Federal Acquisition Certification for Program/Project Managers (FAC P/PM). Most of our employees have held career-level positions in DOD and civilian agencies as senior leaders.

We are able to leverage both experience and training/certifications to uniquely help the federal government apply government policies, manage agency relocation initiatives, address vital performance issues to achieve relocation goals and objectives. Our experienced project/program managers support all aspects of relocation project delivery including leading and directing cross-functional teams. We assist our clients at every step of the relocation management process, throughout a relocation program/project's life-cycle to solve the most challenging management and technical issues.

### **Awarded Prices SINs 541614CF and 541614OR For Each Period**

Labor Category	2019 to 2020	2020 to 2021	2021 to 2022	2022 to 2023	2023 to 2024
Sr. Relocation Acquisition Manager	\$131.75	\$134.78	\$137.88	\$141.05	\$144.29
Relocation Acquisition Manager	\$117.05	\$119.74	\$122.49	\$125.31	\$128.19
Relocation Coordinator	\$82.05	\$83.93	\$85.86	\$87.84	\$89.86
Senior Project / Logistics Manager	\$118.42	\$121.14	\$123.93	\$126.78	\$129.69
Project / Logistics Consultant	\$84.85	\$86.80	\$88.79	\$90.84	\$92.93

\*\* Pricing is effective January 18 to the following January 17 for each period.

**Labor Category Descriptions 541614CF and 541614OR****Sr. Relocation Acquisition Manager**

Education: Bachelors

Experience: 10 Years

Functional Responsibilities: Provide senior acquisition and program management consulting support. Provide expertise in the development and support of requirements/procurement packages in accordance with the Federal Acquisition Regulations (FAR) for Information Technology, furniture, professional, services and other move/relocation related procurements. Provide management and regulatory guidance in acquisition, finance, and property business areas related to relocation.

**Relocation Acquisition Manager**

Education: Bachelors

Experience: 6 Years

Functional Responsibilities: Provides contract administration, source selection and market research related to relocation procurement needs. Develops requirements, writing performance work statements in support of acquisition required for relocation projects.

**Relocation Coordinator**

Education: Bachelors

Experience: 2 Years

Functional Responsibilities: Provides expertise and subject matter knowledge related to acquisition, contracting and program management for relocation projects. Supports and advises on planning and exertion of programs and projects related to office relocation. Provides leadership related to relocation acquisition, implementation and oversight.

**Senior Project / Logistics Manager**

Education: Bachelors

Experience: 7 Years

Functional Responsibilities: Develops and delivers project management plan (as required), integrates master schedule, project briefs, and relocation project analysis. Develops, maintains and executes project budget, risk management plan, communication plan, and scope management plan. Supports design, procurement, implementation and contract acceptance of major systems required for relocation (ex: Physical Security Systems, Audio Visual systems, Records Storage, etc.). Oversee physical moves and perform quality assurance review with movers during all moving phases. Develops and implements decommission plan. Supports space design, inventory, renovation/reconfiguration of commissioned spaces. Coordinates with key stakeholders and facilitates communication between key client managers.

**Project / Logistics Consultant**

Education: Bachelors

Experience: 3 Years

Functional Responsibilities: Documents and provides consulting on project management planning. Develops deliverable schedules, checklists and tasks for relocation project. Provides assistance in project scheduling, cost estimating, pricing, duration, estimating, risk management and quality reviews related to relocation. Provide consulting for logistic and planning activities.

*Substitution Methodology: One year of directly relevant work experience may substitute for one year of post-secondary education. One year of post-secondary education may substitute for one and a half years of directly relevant work experience. Federal Acquisition Strategies defines directly relevant work experience as performing the duties described in the labor category for a minimum of 1,250 work hours within a 12-month period.*

**About Order-Level Materials (OLM)**

FAR 552.238-82 SPECIAL ORDERING PROCEDURES FOR THE ACQUISITION OF ORDER-LEVEL MATERIALS (JAN 2018) Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS

contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs (separate from those under ODC SINS), and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items."

Items awarded under ancillary supplies/services or other direct cost (ODC) SINS are not OLMs. These items are defined, priced, and awarded at the FSS contract level, whereas OLMs are unknown before an order is placed. Ancillary supplies/services and ODC SINS are for use under all order type CLINs (Fixed-Price (FP), T&M, and LH), whereas the Order-Level Materials SIN is only authorized for use under T&M and LH order CLINs.

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN. Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs. OLMs are defined and priced at the ordering activity level in accordance with GSAR clause 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials. Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF). The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order. The Maximum Order Threshold for the OLM SINS is \$100,000.

c.) See clauses 552.212-4 Contract Terms and Conditions - Commercial Items (JAN 2017) (Deviation - FEB 2018) (Alternate I - JAN 2017) (Deviation - FEB 2007) and 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) for additional information on inclusion of OLMs in task and delivery orders placed against an FSS contract or BPA.

d.) OLMs are only authorized for inclusion at the order level under a T&M or LH CLIN and are subject to an NTE ceiling price.

e.) The Order-Level Materials SIN contains no items or pricing, since by definition OLMs are unknown at the time of FSS contract award. The ordering activity contracting officer is responsible for defining OLMs and determining proposed OLM pricing fair and reasonable for a particular order.

f.) OLMs are purchased under the authority of the FSS Program and are not "open market items."

g.) Items awarded under ancillary supplies/services and other direct cost (ODC) SINS are not Order-Level Materials. These SINS are reserved for items that can be defined and priced up-front at the FSS contract level.

h.) The Order-Level Materials SIN cannot be the only SIN awarded on a contract. The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN.

i.) The Order-Level Materials SIN is exempt from Commercial Sales Practices disclosure requirements.

j.) The Order-Level Materials SIN is exempt from the following clauses: •552.216-70 Economic Price Adjustment - FSS Multiple Award Schedule Contracts •I-FSS-969 Economic Price Adjustment - FSS Multiple Award Schedule •552.238-71 Submission and Distribution of Authorized FSS Schedule Pricelists, 552.238-75 Price Reductions

k.) Terms and conditions that otherwise apply to the FSS contract also apply to the Order-Level Materials SIN. Examples include but are not limited to: •Trade Agreements Act (TAA) •Sales reporting and IFF remittance •Environmental Attributes clauses •AbilityOne Program Essentially the Same (ETS) compliance

l.) The Order-Level Materials SIN is subject to any transactional data reporting (TDR) requirements in effect under the FSS contract.

m.) Prices for items provided under the Order-Level Materials SIN must be inclusive of the IFF. The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

FAR 552.238-82 Special Ordering Procedures for the Acquisition of Order-Level Materials (JAN 2018) applies to this contract.